

Breakthrough Transformation



Win / Win Contract

Our Win / Win Contract is a no risk arrangement for our customer. You only pay a portion of any gains realized.

Increases in free cash flow are shared with Insyte Consulting using a pre-agreed upon formula.

A termination clause allows either party to terminate the contract with a short notice.

Breakthrough Transformation improves cash flow, business valuation, and competitiveness.

Program Outline

The goal of breakthrough transformation is to rapidly increase the market valuation of your company by implementing systems and strategies that quickly increase free cash flow and grow it in the future.

A three person team, with expertise in Sales, Finance, and Operations, is assigned to the project. A Project Manager is utilized to provide overall coordination and direction.

Phase I of the project is focused on rapid changes to quickly align resources and eliminate policies, systems, and constraints that are limiting free cash flow and growth. Typical activities include:

- Implementation of throughput cost accounting.
- Analysis to identify current policy and resource constraints.
- Operations pull systems and lean initiatives to improve lead time and quality.
- Short term sales plan aimed at increasing sales and throughput.

Phase II shifts the focus to long term goals, competitive positioning, continued growth, and building a stronger organization.

How to Qualify

Companies interested in this program are prescreened through a brief site visit. If the prescreening results are acceptable, a three person team will spend a full day to evaluate your company for the program. Companies must be willing to be fully engaged in the breakthrough transformation, provide resources, adopt new methods, and fully disclose financial information.

Insyte Consulting
726 Exchange Street
Suite 620
Buffalo, New York 14210
phone: 716.636.3626
fax: 716.845.6418
email: info@insyte-consulting.com
web: www.insyte-consulting.com

Our experience improves your business